

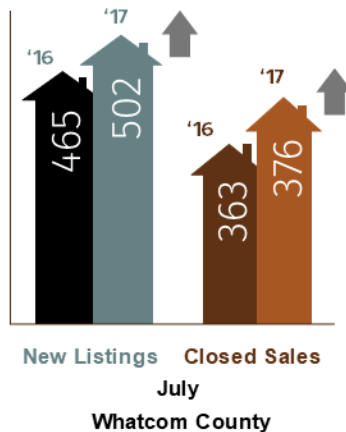


## Bellingham • Ferndale • Blaine

Whatcom County Real Estate is holding strong as we head into the close of summer. Low interest rates and low inventory are still driving our market with just 4.3 months of inventory for Whatcom County (the rate of how many months it would take to sell through available homes based on the current pending sales rate). The Bellingham market has only 2.6 months of inventory.

Homes listed in Bellingham have pended at an average rate of 6 days on the market through July, while Ferndale/Custer and Blaine/Birch Bay have pended at an average of 12-17 days, marking a 50% decrease since July of 2016. Median sales' prices have also been a factor, particularly in Bellingham with the current median sale price of houses and condominiums at \$370,000 up from \$339,000 in July, 2016. The Ferndale area's median sale price is \$325,000 up from \$300,000 this time last year and the Blaine/Birch Bay area is up to \$271,000 from \$261,000.

Whether you're looking to sell a home, buy a home, or try your hand at investing in real estate, Neufeld NW is happy to work with you or your friends to deliver the knowledge and expertise you need to be successful. Call us today!



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