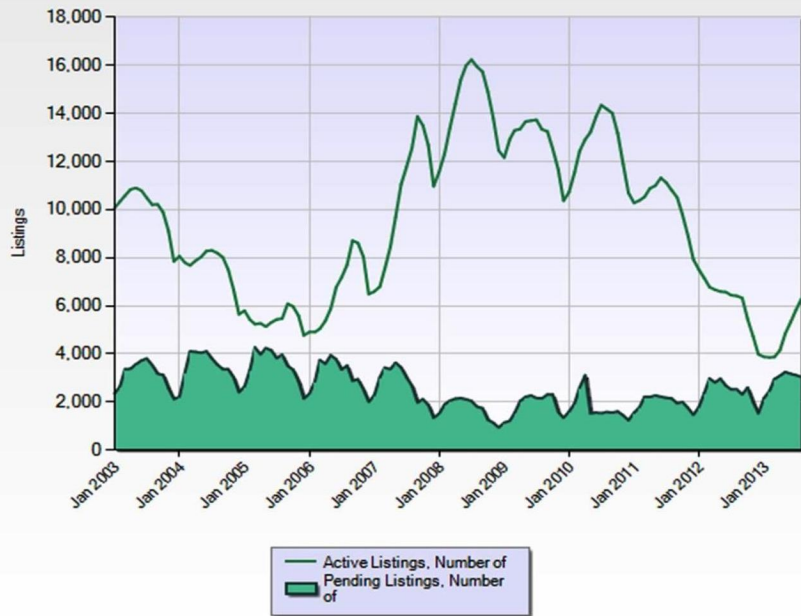


King County 10 Year History

Sales vs Inventory

Supply and Demand



October 2013, The Market has seasonally cooled a bit. Inventory has moved up aggressively to about 6500 homes on the market, up from the low of 3867 in March. Sales have been consistent each month all year hovering around 3000+/- but have dropped to 2760 in the last 30 days.

Prices seem to have leveled (typical of the Fall). Interest Rates have moved up to around 4.5%. Rates have and will react to the taper or growth of QE3. That and New Rules coming in Jan. means buyers should buy NOW. Call me to see what all this Information means to you.

It may be the best time ever to be a Buyer or a Seller. Really! Buying, Investing, Upside Down, or Selling, I hope to talk with you soon. Thanks...
Jim Muir 206-947-8791