

# Rates Have Never Been So Flexible



By now you have heard that this year interest rates are much lower than most experts expected. These low rates are prompting thousands in the Washington area to purchase new homes or refinance. I find that, no matter how low rates go, anyone purchasing or refinancing usually asks this question...

## *- what if I lock in a rate and rates goes lower?*

Like stocks, timing the interest rate markets is tricky, if not impossible. That is exactly why McLean Mortgage Corporation developed the exclusive RateFlex™ option. What is this option? If you lock in your rate with us when you are purchasing or refinancing a home, we will protect you from rates going up. And if rates go down during

the process, we will give you the lower rate with no extra cost\*. With RateFlex™ you have a win-win situation. You get to enjoy today's lower rates and whichever way they move, you are protected.

Want more information on our RateFlex™ option?  
**Contact Me...**



**Victoria Garbers**  
at McLean Mortgage Corporation  
**Senior Mortgage Advisor**  
NMLS ID: #338928  
540.303.3024  
[vgarbers@mcleanmortgage.com](mailto:vgarbers@mcleanmortgage.com)  
[www.VictoriaGarbersMortgageAdvisor.com](http://www.VictoriaGarbersMortgageAdvisor.com)

\*The RateFlex™ Program requires a small fee at intent to proceed which will be applied to closing costs at settlement. You can float down the rate at no cost and with no further fees one time only. The relock may occur at any time, but no later than 10 calendar days before the closing date. Not available for all programs. This is not a commitment to lend. Program availability and guidelines are subject to change. Contact us for more information.



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