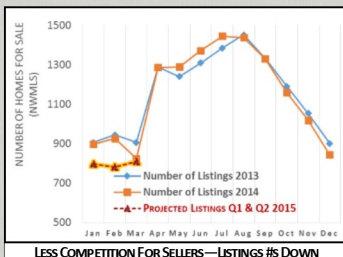


An Optimum Time to List...

Record Low Home Inventories May Mean Multiple Offers for Sellers that List Now



Low interest rates, a stronger economy, and new Millennial buyers have created a shortage of homes for first time home buyers and other groups. And, the rules of supply and demand in real estate are proving true once again. Those who are contemplating the sale of their home have ideal conditions in these early months of spring to get great value from their properties, and for the sale ready home, some may get multiple offers.

As seen in the chart to the left, there were only 800 residential listings in all of Whatcom County in late March. Bellingham home listing numbers are down to just over 200 properties—this in a city populated with 83,000 people. This all bodes well for those that are wishing to sell. Our team can help you evaluate what your home might sell for and calculate what proceeds you would have once all taxes and other sales expenses are covered. Call one of us today!

****for a FREE home evaluation/price estimate, email Shannon@MuljatGroup.com or rr@muljatgroup.com**

Shannon Neufeld — (360) 393-1183 | Rebecca Reich — (360) 303-3164

www.TheBestOfBellingham.com

