

FREE REAL ESTATE REPORTS !

FROM LAURIE AND LINDA

Buying or selling a home is a daunting task for anyone. Let us make your experience less stressful by providing you with any of these informative professional reports.

HOME SELLERS GUIDE: This explains the selling process from A to Z, gives you tips on getting your home ready for buyers, describes the many contracts involved, and lists all of the tasks your Realtor takes care of for you. Should you make extensive improvements before selling? Are those expenses tax deductible? Should you turn down the first offer? All this and more.

HOME BUYERS GUIDE: This gives you a complete overview on how much house you can afford, provides invaluable pointers on how to shop for the right loan, explains the entire closing process, and more. Find out the ten questions most lenders will ask you—and the 12 questions you should always ask your lender!

22 TIPS THAT SELL HOMES FAST: You're cashing in your biggest asset, so you need the tools to maximize your profit. Does your County tax assessment mean anything? Should you rely on other people's judgment of your home? Should you reveal all defects in the house to a buyer?

BUYERS—AVOID PAYING TOO MUCH: Whether you're a first-time home buyer or an old Pro, there are many difficult choices. Learn to shop with your head—not with your heart. Don't nit-pick the small problems, but know when to walk away. Are fixer-uppers a good value? Are bidding wars in your favor? Know how to choose a home that will have good resale value.

For your free copy of one or more guides, email linda.regan@LNF.com.