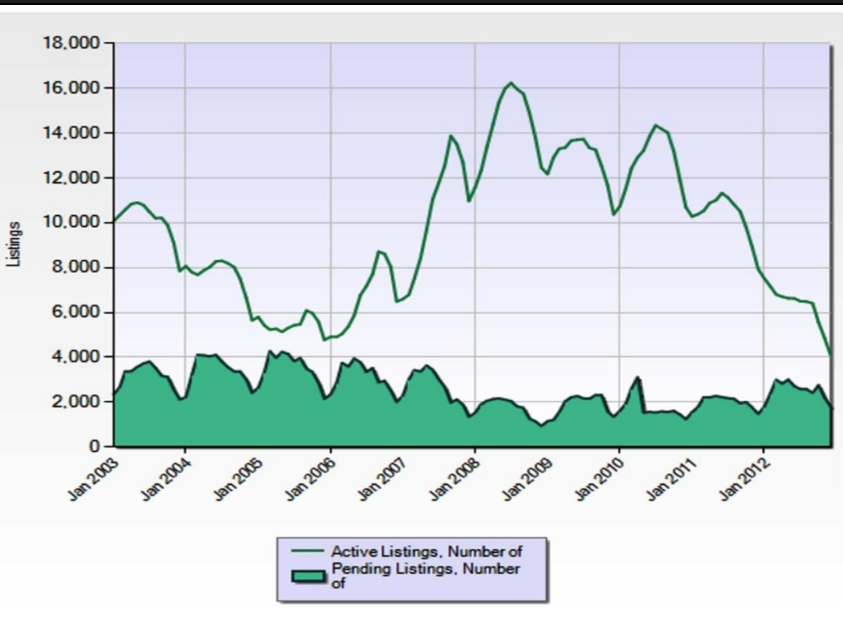


# Supply and Demand



This is a very interesting Market - See the Graph. We currently have the lowest Inventory/Supply of homes available to Sell in the last 10 yrs. We have gone from a high 16,000 properties to sell in 2008 to less than 4,000 today.

Sales/Demand is strong and Buyers need a strong experienced Guide to help them find and secure a good home. It is a Sellers Market once again. Sellers can expect Top Market Value. Home prices are once again moving up as demand outweighs the supply. Please contact me for Values and Market Conditions in your neighborhood.

I expect this good market will continue. It may well be the best time ever to make a move. If you plan on Buying or Selling I hope to talk with you in 2013. Thanks... Jim Muir